



### CASTINGS SALES PRE-QUOTATION DETAILS

|   |       |
|---|-------|
| Today's Date  | _____ |
| Customer Name / Address                             | _____ |
| Customer Contact Name & Phone                       | _____ |
| Sales Representative                                | _____ |
| Distributor Involved / Commission                   | _____ |
| Cast Corp Part Number                               | _____ |
| Customer Part Number                                | _____ |
| Tooling Description                                 | _____ |
| Part Description / Where Used                       | _____ |
| Quantity Required (if a sample, assume 1 pallet)    | _____ |
| Delivery Date for First Order                       | _____ |
| Date Quote Expires                                  | _____ |
| Frequency of Ordering (Annual, Monthly, Weekly)     | _____ |
| Alloy   | _____ |
| Casting Weight Per Part                             | _____ |
| Quoted Price Per Part                               | _____ |
| Total Price   | _____ |
| Payment Terms                                       | _____ |
| FOB - New Parts                                     | _____ |
| Shipping Container                                  | _____ |
| <b>Other Information Critical for this Quote</b>    |       |
| Other Information Considered in Pricing Calculation | _____ |
| Scrap Plan  | _____ |
| FOB - Scrap   | _____ |
| Value Added Steps                                   | _____ |
| Machining Required?                                 | _____ |
| Heat Treat Required / Shipping cost to and from HT? | _____ |
| Quality Requirement                                 | _____ |
| Special handling: Painting, coatings, etc. DESCRIBE | _____ |
| Issues with Existing Supplier                       | _____ |
| Other Information                                   | _____ |